

Do you know, how excellent our Cost Parameter Request (CPR) is?

Overview of the CPR – Version A7
User Manual for internal and external use

Herzogenaurach 2024

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Introduction to Schaeffler's CPR

SCHAEFFLER

Benefits of the CPR

Advanced Working Environment

With our CPR, we create **cost and CO2e emission transparency**, which enables us to understand every **cost driver** that factors into the total price of a commodity and allows us to **calculate the product carbon footprint**. In this way, we can **assess cost deviations** better and provide a more **accurate feedback** on the supplier's quotation.



Competitivenes

The CPR helps to **detect potentials** where costs can be saved. Therefore, it enables us to find smart solutions to **optimize the costs** in cooperation with the suppliers, which increases the supplier's **competitiveness**. With competitive costs the suppliers can create **sales growth** with SCHAEFFLER and others.

Consulting

With the help of the CPR, we can detect weak points to improve technology capabilities and concepts in a sustainable manner.

Remarks





Note:

- The data provided in the CPR will be handled absolutely confidential and also corresponds with the non-disclosure agreements with all our business partners.
- Please send the completed CPR-sheet back as an Excel file. DO NOT convert it to PDF, JPG or other formats.
- On the pages where there is an "Overview" button, click on it to get to the general overview of the CPR.
- Green words, that are underlined, are links. Click on them to get to the respective page they are referring to.

Colors and Buttons

Colors:

These cells contain general data queries or headlines and can not be edited.

These cells need to be filled out by the supplier.

These cells are **calculated automatically** based on the data given by the supplier.

Subtotals are calculated automatically in these cells.

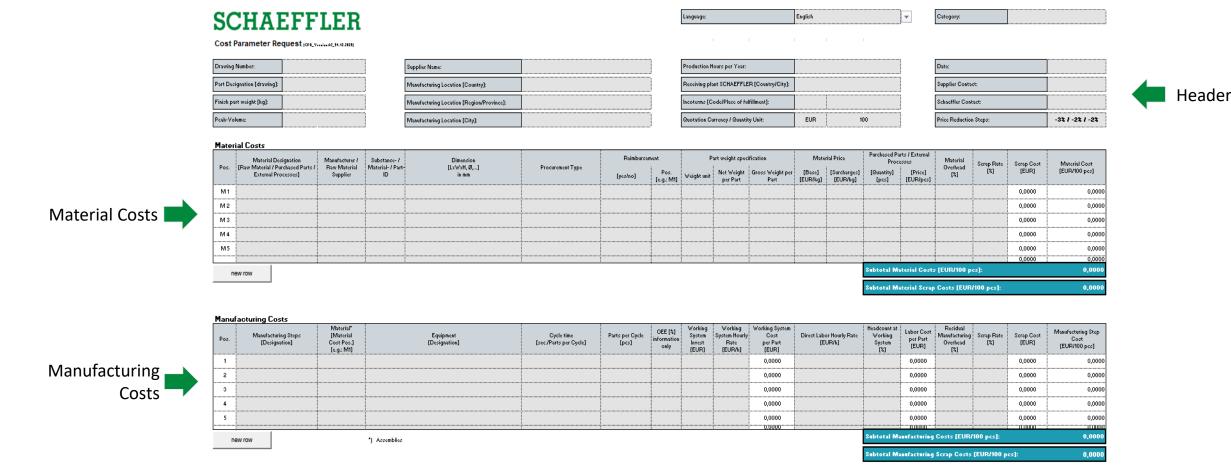
These cells contain **total prices** or **total values**.

Buttons:

new row

By clicking this button **additional rows** can be added (e.g. if the supplier wants to enter more positions than there are rows in the CPR).

General Structure – Cost view





General Structure – Cost view

	Setup	Costs												
	Pos.	Manufacturing Steps [Designation]		Manufacturing Lot S [pcs]	lize		tup Time [h] external preparation time	Setup Labor Hourly Rate [EUR/h]	Working System Hourly Rate [EUR/h]	Setup Cost [EUR]	Residual Manufacturing Overhead [%]	Setup Cost [EUR/100 pcs]		
	1									0,0000		0,0000		
	2									0,0000		0,0000		
Setup Costs	3									0,000		0,0000		
Y	4									0,000		0,0000		
	5									0,000		0,0000		
	n	iew row							Subtotal Se	0,0000 tup Costs [EUR/100 pcs]:		0,0000		
									Total Scrap	Costs [EUR/100 pcs]:		0,000		
									Subtotal Pr	oduction Costs [EUR/100 pcs]:		0,0000		
	Produc	et Specific Allocation					_		Overheads					
	Pos.	Designation [e.g. Tooling, Devices, Research & Development, Validation, etc.]	Manufacturing Steps [Designation]	Cost [EUR]	Allocation Quantity [1n]	Allocation Cost [EUR/100 pcs]			SG&A Base 1 %	Profit on Material Base 2 %	Profit on Value Add Base 3 %	Allocation Costs [Allocation Cost/100 pcs]	4	
	1					0,000			0,0000	0,0000	0,000	0,000		Overheads
- 1 · 6 · 16 ·)	2					0,000			[EUR / 100 pcs]	[EUR / 100 pcs]	[EUR / 100 pcs]	[EUR / 100 pcs]		
Product Specific	3					0,000			Subtotal Ov	erhead Costs [EUR/100 pcs]:		0,000		
Product Specific Allocation	4					0,000								
Allocation	5					0,000			Terms of Payment and	Delivery				_
	6					0,000			Packaging [EUR/100 pcs]	Transport [EUR/100 pcs]	Duty	Payment Terms [days]		Terms of
	7					0,000			[EUR/100 pcs]	[EUR/100 pcs]	Base %	[EUR / 100 pcs]	4	Daymaantand
	8					0,000	-				0,00%			Payment and
	9					0,000								Delivery
				Subtotal Allocation Costs [EUR/100pcs]:		0,000			Subtotal Te	rms of Payment and Delivery Co	sts [EUR/100 pcs]:	0,0000		Delivery
	One-tir	ne Payments					1		Degree of Filling:				4	5
	Pos.	Designation [e.g. Tooling, Devices, Research & Development, Validation, e	c.]	Lifetime in Cycles [pcs]		Cost [EUR]			[%]					Degree of Filling
One time	2						-		0%	0% 10% 20% 30% 40%	50% 60% 70% 80% 90% 100	296	•	Filling
One-time	3						-							
Payments -	4						-							
rayments	5						-							
	6						1		Surcharge	s not incl. in part price [EUR/	100 pcs] :	0,0000		
	7						1		-					
				Total One-time Payments [EUR]:		0,00			Total Pric	e [EUR/100 pcs] (Price afte	er reduction steps):	0,000		
							_							

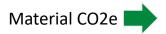


General Structure – CO2e view



Overview p	remises	(Notification on calculation	premisses of both	cost and CO2e)			
	Eurrag Saurar	Designation	Parr sail	Eurryy Charaeteriolise	Dalassarer / Orleani	(EUR/WA)	ir*cos*/###i
Energy Source	1						
Energy Source	2						
Energy Source	3						
Energy Source	4						
Energy Source	5						



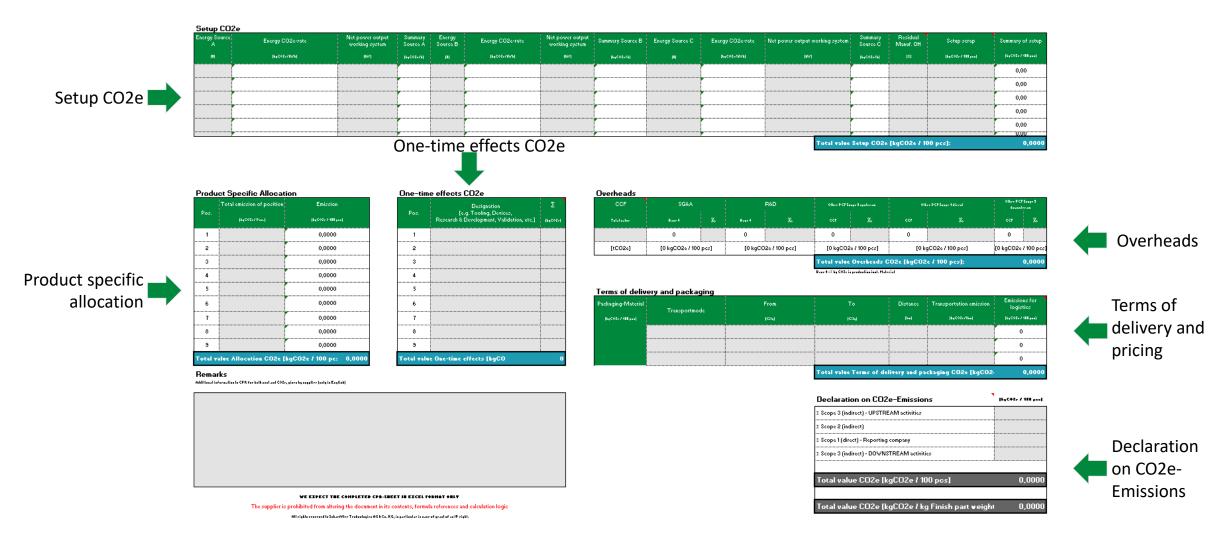


Datasource / Q-level	Part weigl	nt specification			arts / External cesses	Material emission	Recycling rate	Origin country of material	Production process	Transportmode	Distance	Transportation emission	Emissions for logistics Material	Emission on material overhead	Emission on material scrap	Summary of materi
Datasource / ex-level	Weight well	GranaWrightpre Part	lr*cos*vil	Quantife pee	[kqC02+/1pee]	LqC02+/488 pee		[Leadies]	[less baleel salq]	Transportmode	sportmode ke	[EqCOZ+/IE#]	[64005+/1889++]		[kqC02+/4H pan]	[64005-7411][
				,		0,0000							0,00000			0,00
		7		7		0,0000							0,00000			0,00
		7				0,0000							0,00000			0,00
		7		,		0,0000							0,00000			0,00
		7				0,0000							0,00000			0,00
	*	*		·		0,0000							0,00000			0,00



Manufactu	ring CO2e													
Energy Source A	Energy CO2e-rate	Net power output working system	Summary Source A	Energy Source B	Energy CO2e-rate	Net power output working system	Summary Source B	Energy Source C	Energy CO2e-rate	Net power output working	system Summary Source C	Residual Manuf, OH	Manufacturing scrap	Summary of manufacturing
III	[kgCo2+/W/k]	lmi	[F#COS*/F]	Ш	[kqCoz+/W/k]	JWJ	[kqCoZ-/k]	Щ	ir*cos*vmri	[W]	kgCoz+/k		[14002-7488]	[bqC02+/100pm]
														0,00
7					,						7			0,00
7			y		,									0,00
7			y											0,00
7			,			,								0,00
······································		i	y		,		y		Y		······································			y 111111
										Total	l value Manufact	ıring CO2e [kg	CO2e / 100 pcs]:	0,0000

General Structure – CO2e view



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1	Intr	oduction to Schaeffler's CPR
2	The	e Cost View
	2.1	Header
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	2.3	Manufacturing Costs
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	2.10	Remarks
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Header



SCHAEFFLER

Cost Parameter Request (CPR_Version A7_31.12.2023)

Drawing Number:	
Part Designation [drawing]:	
Finish part weight [kg]:	
Peak-Volume:	

Supplier Name:	
Manufacturing Location [Country]:	
Manufacturing Location [Region/Province]:	
Manufacturing Location [City]:	

Language:	English	
Production Hours per Year:		
Receiving plant SCHAEFFLER (Country/City):		
Incoterms [Code/Place of fulfillment]:		
Quotation Currency / Quantity Unit:	EUR	100

Date:	
Supplier Contact:	
Schaeffler Contact:	
Price Reduction Steps:	-3% ! -2% ! -2%

Category:

These cells contain general **data queries** and can not be edited.

These cells need to be filled out by the supplier.

Header





Name	Remarks
Language	Select language of CPR headlines (available languages: German, English, Spanish, Chinese, Korean, Portuguese)
Category	Drop-down menu, select category name
Drawing Number	Document-ID of the part, based on respective drawing index (see title block of the drawing)
Part Designation (drawing)	Document description and/or additional description of the part (see title block of the drawing)
Finish part weight (kg)	Factory supplied part weight, calculated by supplier
Peak Volume	Requested maximum annual quantity at peak
Supplier Name	Legal company name of supplier
Manufacturing Location (Country/Region/City)	Planned manufacturing location (Country, Region and City) of the requested part. Select country from the drop-down list and insert region and city

Header





Name	Remarks
Production Hours per Year	Production hours per year reflect your available gross working hours in your company
Receiving plant SCHAEFFLER (country/city)	Please insert the country and city of the receiving plant at Schaeffler
Incoterms (Code/Place of fulfillment)	Select between FCA (Free Carrier), DAP (Delivered At Place) and DDP (Delivered Duty Paid) from the drop-down menu
	All common currencies are available
Quotation Currency / Quantity Unit	Quantities: 1, 100, 1000 and 10000 -> Attention: Mostly used for sum cells, but not for the input cells
Date	Date of issue of the CPR
Supplier Contact	First name and surname of the responsible contact person at the supplier
Schaeffler Contact	First name and surname of the responsible contact person at Schaeffler
	The total price refers to the peak volume / - year
Price Reduction Steps	after reduction steps (default value -3%, -2%, -2% can be overwritten according to closed agreement)

Material Costs



Material Costs

_	Material Designation Manufa		anufacturer/Raw Substance-/	facturer / Raw erial Supplier Substance- / Material- / Part- ID	Manufacturer / Raw Substance- /	Dimension	_	Reimbursement		Part weight specification			Material Price		Purchased Parts / External Processes		Material Overhead	Scrap Rate	Scrap Cost	Material Cost
Pos. [Haw Material / Purchased F External Processes]	[Haw Material / Purchased Harts / External Processes]	Material Supplier	/Part- [LxWxH, Ø,] in mm		Procurement Type	[yes/no]	Pos. [e.g.: M1]	Weightunit	Net Weight per Part	Gross Weight per Part	[Base] [EUR/kg]	[Surcharges] [EUR/kg]	[Quantity] [pcs]	[Price] [EUR/pcs]	[%]	[//]	(EUR)	[EUR/100 pcs]		
M1																	0,0000	0,0000		
M2																	0,0000	0,0000		
М3																	0,0000	0,0000		
M4																	0,0000	0,0000		
M5																	0,0000	0,0000		
	1	Substant Material Costs (FUD/100 peels 0.0000												0.0000						

new row

Subtotal Material Scrap Costs [EUR/100 pcs]: 0,0000

In the headlines, the **requested information** is described. They can
not be edited.

These cells need to be filled out by the supplier.

These cells are **calculated automatically** based on the data given by the supplier.

The **subtotals** are calculated automatically and separated by material- and scrap costs.

Material Costs





Name	Remarks							
Material Designation	Material includes: - Substances / raw materials - External purchased parts - External (outsourced) processes							
Manufacturer / Raw Material Supplier	Name of manufacturer of the respective material designat ID or specification of the respective material designation							
Substance- / Material- / Part-ID								
Dimension [L×W×H, Ø,] in mm	Dimension of the given component in mm. This cell is for information only							
	Select the type of procurement for the respective material designation:							
	 Purchase (Raw Material) 							
	 Purchase (Part / Component) 	External						
Procurement Type	 Purchase (External Process Step) 	procurement						
	 Provided (Raw Material) 	Provided free						
	 Provided (Part / Component) 	of charge						
	- Inhouse Production (Part / Component)							

Material Costs





Name	Remarks							
Reimbursement	By selecting "yes" the calculated amount is subtracted from the total material costs (Enter yield / scrap in separate line and refer to the associated position of raw-material).							
[yes/no] -> Pos. [e.g.: M1]	Gross or Net Weight and Material Price are used to calculate the deductible amount (see formula).							
Weight unit	The weight unit can be entered in mg, g, kg or tons							
Net Weight per Part	Net remaining amount of material – after deduction of waste, scrap, irretrievable losses, etc. Net weight is also mentioned in drawings.							
Gross Weight per Part	Gross amount of material – before deduction of waste, scrap, irretrievable losses, etc.							
	Base: Direct costs of material							
Material Price [Base & Surcharges]	Surcharges: Material costs which are not included in the base price (e.g., scrap and alloy surcharges) – these cost will be summarized in a separate line under the total price of the CPR.							

Material Costs





Name	Remarks
Purchased Parts / External Processes	Quantity: Please enter the quantity of purchased parts / external processes.
Purchased Parts / External Processes	Price: Please enter the price per piece of the respective purchased part / external process (see formula).
Material Overhead [%]	Costs attributable to purchasing, receiving, handling, storing and delivering materials used in assembly or production process
Scrap Rate [%]	Percentage of incurring scrap of the respective material designation This cell is for information purposes only
Scrap Cost	Material scrap costs of the respective material (see formula)
Material Cost	Total material cost of the given component per position in the selected quantity unit (see formula)
Subtotal Material Costs	Sum of the costs of all materials in the selected quantity unit
Subtotal Material Scrap Costs	Sum of material scrap costs in the selected quantity unit

0,0000

0,0000

Manufacturing Costs



Manu		

Pos.	Manufacturing Steps [Designation]	Material [Material Cost Pos.] [e.g.: M1]	Equipment [Designation]	Cycle time [sec./Parts per Cycle]	Parts per Cycle [pcs]	OEE [%] information only	Working System Invest [EUR]	Working System Hourly Rate [EUR/h]	Working System Cost per Part [EUR]	Direct Labor Hourly Rate (EUR/h)	Headcount at Working System [½]	Labort Lock	Residual Manufacturing Overhead [½]	Scrap Rate [%]	Scrap Cost [EUR]	Manufacturing Step Cost [EUR/100 pcs]
1									0,0000			0,0000			0,0000	0,000,0
2									0,0000			0,0000			0,0000	0,0000
3									0,0000			0,0000			0,0000	0,0000
4									0,0000			0,0000			0,0000	0,0000
5									0,0000			0,0000			0,0000	0,000,0

new row

In the headlines, the **requested**

information is described. They can

not be edited.

1) Assemblies

These cells need to be filled out by the supplier.

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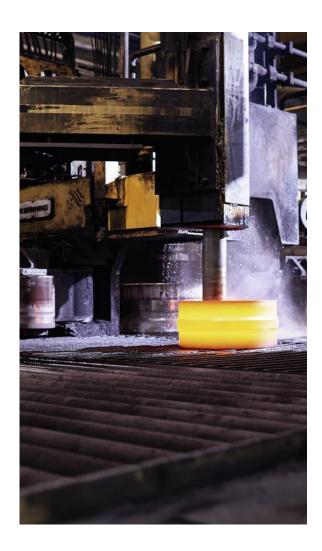
The **subtotals** are calculated automatically and separated by material- and scrap costs.

Subtotal Manufacturing Costs [EUR/100 pcs]:

Subtotal Manufacturing Scrap Costs [EUR/100 pcs]:

Manufacturing Costs





Name	Remarks
	Select a manufacturing step by activating the drop-down menu. On the second tab in the CPR, you'll find an overview of all available manufacturing steps (also see the next page of this manual).
Manufacturing Steps	NEW: Possibility to enter scrap cost from external processes into manufacturing steps (see formula at manufacturing steps)
	If you can not find the proper manufacturing step, choose "others/miscellaneous". In this case, it is essential to give further explanations in the "Equipment" cell.
Material	Link of the respective material to the process manufacturing step (e.g., assembly M1, M3, M5)
Equipment	Designation (e.g., Brand / Type) of the machine or equipment (ONLY in English) used in the respective manufacturing step
Cuala tima	Please insert information about the duration of one cycle.
Cycle time	Cycle time correlates with the cell "Parts per cycle"
	Number of parts that are manufactured in one cycle
Parts per Cycle	It is relevant for the calculation of Working System Cost per Part.
	(see formula)

Manufacturing Costs – Overview of the manufacturing Steps

Here you can find all dropdown options for manufacturing steps in the CPR. They are also mentioned on a extra sheet in the CPR.

H alpha-v-check handling debinding annealing deburring HAR / hot air riveting anti-corrosion hardening deep drawing AOI / automated optical inspection deflection test heat- / force-set test arc forming demagnetize heat treatment array for spray dephosphating high pressure washing array on fixture detensioning hobbing assembling disassembling honing DMC marking hot bar soldering balancing drawing + pressing hot rolling bending drilling hot setting blanking drying hot staking blending durability test hydrogen decrepitation bonding boring e-coating IC test / integrated circuit test broaching eddy current inbound logistics EOL test / end of line test brushing induction heating injection calibration fine cutting inspection carburizing finishing intermediate test flashing casting chamfering forging jet-milling cleaning forming coating friction welding lapping functional test coiling laser marking G leakage test compacting condensation liquid dispensing, application (seal, paste) reaming gating removal conservation grain boundary diffusion (GBD) loading, feeding cooling gearing cooling lubricant system glue machining green machining crimping magnetic property test curing grinding ID magnetizing arindina OD marking cuttina material preparation and compounding measuring mechanical treatment melting micro peening milling mixina molding MPI

N V nitriding sawing varnishing selective soldering 0 vulcanization oiling scrap (ext. proces step) others / miscellaneous washing setting outbound logistics shearing welding overmolding shot blasting winding X shot peening pack sintering x-ray packaging sizing PCB depaneling skiving phosphating SMT / surface mounted technology pickling software flashing plating solder paste printing polishing soldering post curing sorting potting spinning powder coating spot welding preforming spraying press-fit assembly sputtering / PVD pressing stamping storage of powder pressure test pretreatment straightening stripe casting, flakes production quench + tempering surface treatment raw material inspection tempering testing reflow oven transform rolling transport trimming tumbling turning U ultrasonic cleaning ultrasonic welding

Manufacturing Costs





Name	Remarks
OEE [%] information only	OEE means "Overall Equipment Effectiveness". It identifies the percentage of manufacturing time that is truly productive
Working System Invest	Acquisition cost of the working system
Working System Hourly Rate	Costs which a machine causes during one hour of operation correlated with utilization losses (including imputed depreciation and interest, cost of maintenance and insurance, space and energy costs of the working system and auxiliary and operating materials)
Working System Cost per Part	Machine costs per piece (see formula)
Direct Labor Hourly Rate	The labor costs (including labor burden) per hour for workers (correlated with labor utilization losses)

Manufacturing Costs





Name	Remarks
Headcount at Working System	Headcount at Working System in % (see formula)
Labor Cost per Part	Labor cost per piece <u>(see formula)</u>
Residual Manufacturing Overhead	Residual Manufacturing Overheads include all manufacturing costs that cannot be directly allocated (including e.g., indirect labor, general equipment and auxiliary areas, as well as indirect materials and auxiliary and operating supplies)
Scrap Rate	Percentage of scrap incurring at the respective manufacturing step This cell is for information purposes only
Scrap Cost	Cost of scrap incurring at the respective manufacturing step. Scrap costs will be accumulated in subtotal manufacturing scrap cost. (see formula)
Manufacturing Step Cost	Total cost of the respective manufacturing step per position in the selected quantity unit (see formula)
Subtotal Manufacturing Costs	Sum of the costs of all manufacturing steps in the selected quantity unit
Subtotal Manufacturing Scrap Costs	Sum of the scrap costs of all manufacturing steps in the selected quantity unit

Setup Costs



Setup C	osts								
Pos.	Manufacturing Steps [Designation]	Manufacturing Lot Size [pos]	etup Time [h] external preparation time	Setup Labor Hourly Rate [EUR/h]	Working System Hourly [EUR/h]	ly Rate	Setup Cost [EUR]	Residual Manufacturing Overhead [%]	Setup Cost [EUR/100 pcs]
1							0,000		0,000,0
2							0,000		0,0000
3							0,000		0,0000
4							0,000		0,0000
5							0,000		0,000,0
ne	w row					Subtotal Setu	p Costs [EUR/100 pcs]:		0,0000
						Total Scrap C	osts [EUR/100 pcs]:		0,000

In the headlines, the **requested information** is described. They can
not be edited.

These cells need to be filled out by the supplier.

These cells are **calculated automatically** based on the data given by the supplier.

The **subtotals** are calculated automatically and separated by material- and scrap costs.

0,0000

Subtotal Production Costs [EUR/100 pcs]:

Setup Costs





Remarks
Select a manufacturing step by activating the drop-down menu. On the second page of the Excel spreadsheet, you can find an overview of all available manufacturing steps.
If you can not find the proper manufacturing step, choose "others/miscellaneous".
Note: The manufacturing steps in the "Setup Costs" section refer to the respective manufacturing steps in the "Manufacturing Costs" section (see p. 21).
Number of pieces per manufacturing lot
The setup time includes all setup processes broken down into external as well as internal time. The setup time must be filled in absolute hours
The labor costs (including labor burden) per hour for workers during setup (correlated with labor utilization losses)
Costs which a machine causes during one hour of operation correlated with utilization losses (including imputed depreciation and interest, cost of maintenance and insurance, space cost of the working system and auxiliary and operating materials)

Setup Costs





Name	Remarks
Setup Cost (without Overheads)	Absolute setup costs including all costs caused by the setup / retooling processes of the working system (e.g., labor- and working system costs) (see formula)
Residual Manufacturing Overhead	Residual Manufacturing Overheads include all manufacturing costs that cannot be directly allocated (including e.g., indirect labor, general equipment and auxiliary areas, as well as indirect materials and auxiliary and operating supplies)
Setup Cost	Setup costs per position in the selected quantity unit (see formula)
Subtotal Setup Cost	Sum of the setup costs of all manufacturing steps in the selected quantity unit
Total Scrap Costs	Sum of material scrap costs and manufacturing scrap costs in the selected quantity unit
Subtotal Production Costs	Sum of material costs, manufacturing costs, setup costs and total scrap costs in the selected quantity unit

Product Specific Allocation



Product Specific Allocation

Pos.	Designation [e.g. Tooling, Devices, Research & Development, Validation, etc.]	Manufacturing Steps [Designation]	Cost [EUR]	Allocation Quantity [1n]	Allocation Cost [EUR/100 pcs]
1					0,000,0
2					0,000,0
3					0,000,0
4					0,0000
5					0,000,0
6					0,0000
7					0,000,0
8					0,000,0
9					0,0000
Subtotal Allocation Costs [EUR/100pcs]:			0,000		

In the headlines, the **requested information** is described. They can
not be edited.

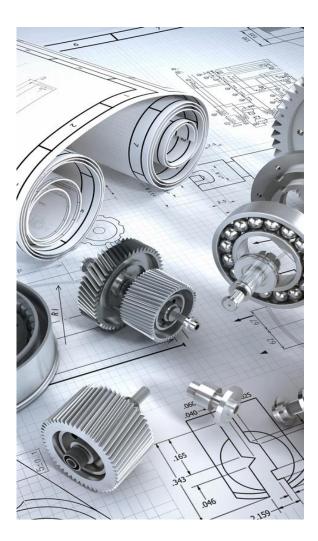
These cells need to be filled out by the supplier.

These cells are **calculated automatically** based on the data given by the supplier.

The **subtotals** are calculated automatically.

Product Specific Allocation





Name	Remarks			
Designation	Designation of costs to be allocated in piece price (ONLY in English)			
	Select the manufacturing step for which the respective tool / device, etc. is needed.			
Manufacturing Steps	If you can not find the proper manufacturing step, choose "others/miscellaneous".			
	Note: The manufacturing steps in the "Product Specific Allocation" section refer to the respective manufacturing steps in the "Manufacturing Costs" section (see p. 21).			
Cost	Costs of the respective designation			
Allocation Quantity	Number of parts over which the costs for the respective designation are allocated			
Allocation Cost	This field shows the allocation costs for the selected price quantity unit. (see formula)			
Subtotal Allocation Costs	Sum of all allocation cost parameters in the selected quantity unit . This number will be considered in the Overhead cost's calculation			

One-time Payments



One-time Payments

Pos.	Designation [e.g. Tooling, Devices, Research & Development, Validation, etc.]	Lifetime in Cycles [pcs]	Cost [EUR]
1			
2			
3			
4			
5			
6			
7			
		Total One-time Payments [EUR]:	0,00

In the headlines, the **requested information** is described. They can
not be edited.

These cells need to be filled out by the supplier.

These cells contain **total prices**.

One-time payments





Name	Remarks
Designation	Exact designation of costs to be paid up front (ONLY in English)
Lifetime in Cycles	Lifetime of the respective tool and / or device, etc. in cycles
Cost	Costs of the respective tool, device, etc.
Total One-time Payments	Sum of all one-time payments

Overheads



Overheads

Overneuds							
SG&A		Profit on Material		Profit on Value Add		Allocation Costs	
Base 1	%	Base 2	%	Base 3	<i>'</i> •	[Allocation Cost/100 pc	
0,0000		0,0000		0,0000		0,000	
[EUR / 100 pcs]		[EUR / 100 pcs]		[EUR / 100 pcs		[EUR / 100 pcs]	
Subtotal Overhead Costs [EUR/100 pcs]:					0,000		

In the headlines, the **requested information** is described. They can
not be edited.

These cells need to be filled out by the supplier.

These cells are **calculated automatically** based on the data given by the supplier.

The **subtotals** are calculated automatically.

Overheads





Name	Remarks			
SG&A	The sales, general and administration costs are expressed as a percentage of production costs. For example, they include costs for central expenses such as business function costs and costs of distribution or storage of finished goods. (see formula)			
Profit on Material	Percentage of profit on total material costs without the sum of surcharges (see formula)			
Profit on Value Add	Percentage of profit on the sum of manufacturing costs and setup costs (see formula)			
Allocation Costs	The sum of allocation costs appears here. In the second line, the selected price unit and quantity are shown			
Subtotal Overhead Costs	Sum of all overhead cost parameters in the selected quantity unit			

Terms of Payment and Delivery



Terms of Payment and Delivery

Packaging [EUR/100 pcs]	Transport [EUR/100 pes]	Duty		Payment Terms [days]	
		Base	%	[EUR / 100 pcs]	
			0,00%		
			•		
Subtotal Terr	0,000				

In the headlines, the **requested information** is described. They can
not be edited.

These cells need to be filled out by the supplier.

These cells are **calculated automatically** based on the data given by the supplier.

The **subtotals** are calculated automatically.

Terms of Payment and Delivery





Name	Remarks			
Packaging	Costs of packaging material for the selected quantity unit (see formula)			
Transport	Costs of logistics for the selected quantity unit according to Incoterms (see formula)			
Duty	All efforts of customs & duty. Please state the base and the costs in the selected quantity unit, the percentage will be calculated automatically. (see formula)			
Payment Terms	Conditions of Payment, please select payment days per drop-down menu in the first line. In the second line, please enter the cost			
Subtotal Terms of Payment and Delivery Costs	Subtotal of all terms of payment and delivery cost parameters in the selected quantity unit			

The Cost View

Total Price





SCHAEFFLER

Total Price [EUR/100 pcs] (Price after reduction steps):

0,0000

These dark grey cells contain the **total prices** w/o sum of material surcharges.

After filling in the required information, the total price for the selected quantity of pieces is calculated **automatically**.

This price refers to the **total price after** the agreed **reduction steps** on **peak volume** but without the sum on material surcharges.

Surcharges not incl. in part price [EUR/100 pcs]:

0,0000

These **surcharges**, which are being **passed directly through**, will be shown in a separate box beneath the total price

Remarks





- Additional information can be placed in the "Remarks" Box.
- Furthermore, important background information in line with the corresponding quotation must be mentioned here.
- This section is to be filled by the supplier **ONLY** in English.
- Remarks have been moved to the CO2e-section



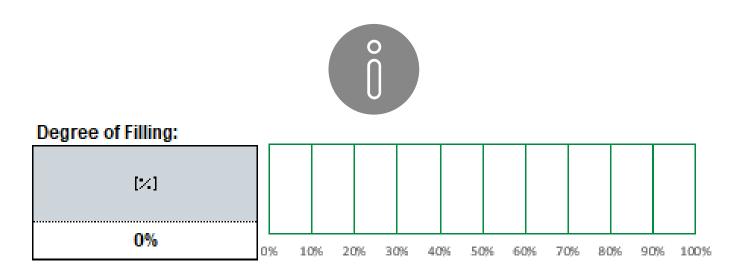
These cells need to be filled out by the supplier.

	_	-	_	-		-
п	c	ш	а	п	ĸ	8

Additional information to CPR for both cost and CO2e, given by supplier [only in English]

Degree of Filling





- The degree of filling / quality will be shown here.
- The degree of filling shows us your cost transparency.
- If you do not have any costs you can list in certain fields, please enter "0" in these fields to make sure that you do not negatively affect the degree of filling.
- Degree of filling now includes costs as well as CO2e

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1	Intr	Introduction to Schaeffler's CPR									
2	The	The Cost View									
3	The	CO2e View									
	3.1	Introduction to the Carbon Footprint Calculation									
	3.2	Overview premises									
	3.3	Material CO2e									
	3.4	Manufacturing CO2e									
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Introduction to the Carbon Footprint Calculation



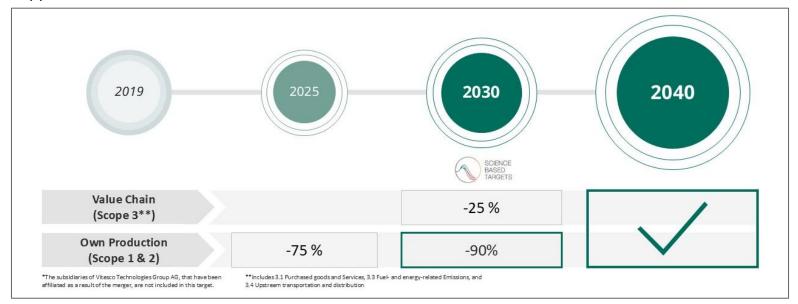


Our motivation and target

The Schaeffler Group has responded to the growing challenges of climate change and established in 2019 that it aims to achieve company-wide climate-neutral operations by 2040. The company will include the entire supply chain on this climate journey, including all its suppliers.

The individual stages set by Schaeffler are ambitious. Internal production (Scope 1 and 2 emissions) are set be climate-neutral as of 2040, with 75 percent of production emissions already eliminated by 2025.

To ensure that we can achieve our targets concerning Scope 3 upstream emissions, the CO2e emissions of each supplier must be considered.



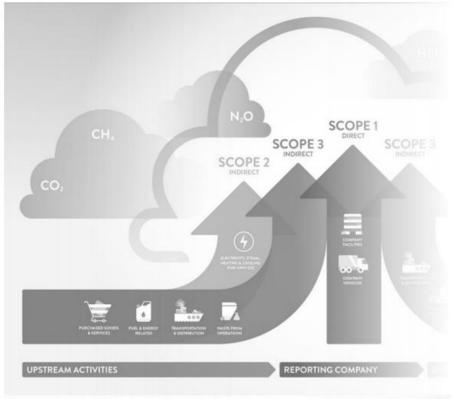
Introduction to the Carbon Footprint Calculation





The three scopes of greenhouse gas accounting

Especially for GHG accounting and reporting purposes **three "scopes"** are defined by the globally recognized **GHG Protocol Standard**. This scope-specific approach helps to **classify direct** and **indirect emission sources** and to structure climate policies and business goals.



Scope 1: Direct GHG emissions from <u>own operations</u> (e.g. emissions from combustion in boilers or vehicles or emissions from controlled process equipment)

Scope 2: Indirect GHG emissions from <u>energy</u> (e.g. purchased or acquired electricity, steam, heat and cooling)

Scope 3: Indirect GHG emissions from the <u>supply chain</u> (e.g. extraction and production of purchased materials, component suppliers

Introduction to the Carbon Footprint Calculation





The Product Carbon Footprint

The **Product Carbon Footprint (PCF)** is a method to determine the climate impact of a product. As a key sustainability tool, it helps not only to meet customer requirements, but also to **track and improve the company's sustainability performance**.

The calculation of a product's carbon footprint has become increasingly important. The global climate targets aim at a decarbonized world. For this purpose, all products must be evaluated for their climate impact.

To ensure the expectations in terms of consistency, transparency, and informative value, we, as Schaeffler, and our suppliers need a **standardized** basis for calculation – the **ISO 14067**.

According to ISOs 14067/14040/14044, the carbon footprint of a product is the sum of greenhouse gas emissions (GHGs) and removals in a product system, expressed as CO2 equivalents.

1. Goal & Scope definition

Define product under scrutiny, objectives of evaluation, system boundaries and audience (internal/external)

→ Define system boundaries

2. Data collection

Investigate and create a list of all relevant inputs and outputs associated with the product → Analyze relevant activity data (e.g., kWh, m³)



4. Evaluation & Interpretation Identify opportunities of reducing negative environmental impacts in the product's life cycle

→ Validate and report results

3. Impact Assessment

Use specific emission factors to match with your activity data for the PCF calculation

→ Calculate the Product Carbon Footprint

Introduction to the Carbon Footprint Calculation

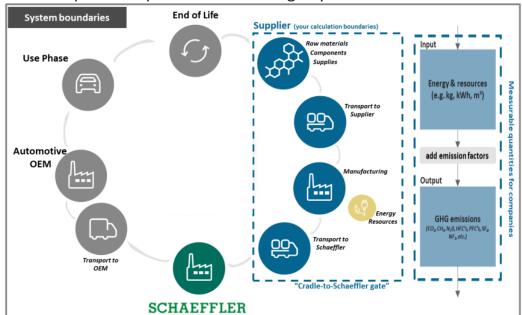




How to operationalize the PCF calculation

For the selection of suitable and applicable emission factors, it is recommended to contact material, component and energy suppliers. In addition, special certified emission databases can be used. In any case, a transparent and consistent selection of emission factors must be conducted.

Your calculation should include all CO2e emissions created in the production processes from "cradle to Schaeffler gate", which means all emissions caused from the raw materials up to the transport to the respective Schaeffler plant. All emissions past that point do not belong in your PCF calculation.



Introduction to the Carbon Footprint Calculation





Further information & background for Schaefflers sustainability strategy and PCF calculation

For more information regarding Schaeffler's sustainability strategy, check out the recent **Online Sustainability Report**.

For detailed information about the PCF check out Schaeffler's PCF How-to Guide.

For help regarding PCF calculation methodology see **GHG protocol** website and **SBTI Guidelines**.

For further information regarding specific categories, see **Product Category Rules**.



Overview Premises



Overview premises (Notification on calculation premisses of both cost and CO2e)

Energy Source	Designation	Base unit	Energy Characteristics	Datasource / Q-level	[EUR/kWh]	[kgCO2e/kWh]
Energy Source 1						
Energy Source 2						
Energy Source 3						
Energy Source 4						
Energy Source 5						

In the headlines, the **requested information** is described. They can
not be edited.

These cells need to be filled out by the supplier.

These cells contain **points from a list**.

They can not be edited.

Overview Premises





value, single energy content of an energy carrier) or GCV (= gross calorific value, total energy value of an energy carrier incl. combustion of gas) This field describes the quality level of your data from on a scale of 1 to 10. To see which data level equals what score, use the mouseover in the CPR	Name	Remarks
The standard unit of the respective energy source can be entered here State whether the calorific value of your data is based on NCV (= net calorific value, single energy content of an energy carrier) or GCV (= gross calorific value, total energy value of an energy carrier incl. combustion of gas) Datasource / Q-level This field describes the quality level of your data from on a scale of 1 to 10. To see which data level equals what score, use the mouseover in the CPR Undicates the price of the energy source in the chosen currency per kilowatthour Indicates the CO2e emissions of the energy source in kg of CO2e per	Energy Source (1 to 5)	Five different energy sources can be entered into the CPR
State whether the calorific value of your data is based on NCV (= net calorific value, single energy content of an energy carrier) or GCV (= gross calorific value, total energy value of an energy carrier incl. combustion of gas) Datasource / Q-level This field describes the quality level of your data from on a scale of 1 to 10. To see which data level equals what score, use the mouseover in the CPR Indicates the price of the energy source in the chosen currency per kilowatthour Indicates the CO2e emissions of the energy source in kg of CO2e per	Designation	The type of energy source can be selected.
value, single energy content of an energy carrier) or GCV (= gross calorific value, total energy value of an energy carrier incl. combustion of gas) Datasource / Q-level This field describes the quality level of your data from on a scale of 1 to 10. To see which data level equals what score, use the mouseover in the CPR Indicates the price of the energy source in the chosen currency per kilowatt hour Indicates the CO2e emissions of the energy source in kg of CO2e per	Base unit	The standard unit of the respective energy source can be entered here
To see which data level equals what score, use the mouseover in the CPR Indicates the price of the energy source in the chosen currency per kilowate hour Indicates the CO2e emissions of the energy source in kg of CO2e per	Energy Characteristics	
hour hour Indicates the CO2e emissions of the energy source in kg of CO2e per	Datasource / Q-level	This field describes the quality level of your data from on a scale of 1 to 10. To see which data level equals what score, use the mouseover in the CPR
kg(()/e/kWh	CUR/kWh	Indicates the price of the energy source in the chosen currency per kilowatt- hour
	kgCO2e/kWh	· · · · · · · · · · · · · · · · · · ·

Material CO2e



Material CO2e

Datasource / Q-level	Part weigh	nt specificatio	n		Parts / External cesses	Material emission	Recycling rate	Origin country of material	Production process	Transportmode	Distance	Transportation emission	Emissions for logistics Material	Emission on material overhead	Emission on material scrap	Summary of materia
Datasouice i Quevei	Weightunit	Græss Woight por Part	[kqC02 <i>o1</i> t]	[Quantity] [pcr]	[kqCOZoHpar]	[kqCOZo/100pcr]	[%]	[Location]	[Iran &stool anly]	Transportmode	[km]	[kqCOZo/tkm]	[kqCO2o/100pcr]	[2]	[kqCO2o/100pcr]	[kqCO2o/100pcs]
						0,0000							0,00000			0,00
		7				0,0000							0,00000			0,00
				,		0,0000							0,00000			0,00
		*				0,0000							0,00000			0,00
						0,0000							0,00000			0,00
			A		.A	A		i				i		Total value Material CO2	e [kgCO2e / 100 pcs]:	0.000

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not be edited.

These cells need to be filled out by the supplier.

These cells are **calculated automatically** based on the data given by the supplier.

The **subtotals** are calculated automatically.

Material CO2e





Name	Remarks
Datasource / Q-level	Select the respective quality of the data source from the drop-down menu
Part weight specification Weight unit	The weight unit of the part weight specification selected in the material costs is being copied to this field
Part weight specification Gross Weight per Part	The gross weight of the part weight specification entered in the material costs is being copied to this field
Part weight specification kgCO2e/t	Please enter the CO2e-values in kilograms per ton
Purchased parts / external proc. Quantity	The quantity of purchased parts / external processes entered in the material costs is being copied to this field
Purchased parts / external proc. kgCO2e/1pcs	Please enter the CO2e-values per piece of purchased parts / external processes in this field
Material emission kgCO2e/100pcs	The Excel file automatically calculates the CO2e-values per 100 pieces

Material CO2e





Name	Remarks
Recycling Rate	For our information, please enter the percentage of recycled material used for that substance
Origin country of material	Enter the country where the material originates from
Production process	Please name the production route, how the steel or iron was produced.
Transport mode	Select the transport mode for the material from the dropdown menu
Distance	Enter the number of kilometers the material traveled to your production plant
Transport emissions	Enter the emissions caused by the transport in kilograms of CO2e per kilometer
Emissions for logistics material	The Excel calculates the total emissions for the logistics material in ton- kilometers (more information in the mouseover)

Material CO2e





Name	Remarks
Emission on material overhead	Emissions attributable to purchasing, receiving, handling, storing and delivering materials used in production
Emission on material scrap	Emissions on material scrap of the respective material
Summary of material	Total material emissions of the given component per position in the selected quantity unit (see formula)
Total value Material CO2e	Sum of all CO2e emissions attributed to materials

Manufacturing CO2e



Manufacturing CO2e

Energy Source A	Energy CO2e-rate	Net power output working system	Summary Source A	Energy Source B	Energy CO2e-rate	Net power output working system	Summary Source B	Energy Source C	Energy CO2e-rate	Net power output working system	Summary Source C	Residual Manuf. OH	Manufacturing scrap	Summary of manufacturing
[#]	[kqCOZo/kWh]	[kW]	[kqCOZo/h]	[#]	[kqCO2 <i>oH</i> kWh]	[kW]	[kqCOZo/h]	[#]	[kqCOZo/kWh]	[kW]	[kqCOZo/h]	[%]	[kqCO2o/100pcr]	[kqCO26/100pcr]
														0,00
					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,									0,00
					,									0,00
					,									0,00
					,									0,00

Total value Manufacturing CO2e [kgCO2e / 100 pcs]:

0,0000

In the headlines, the **requested information** is described. They can not be edited.

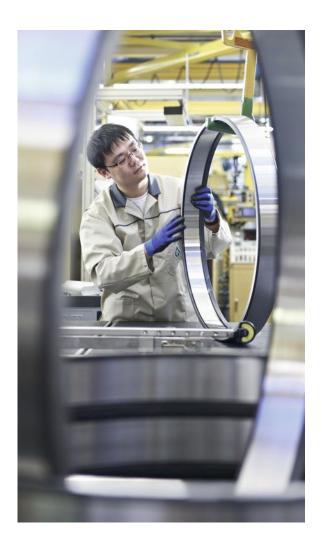
These cells need to be filled out by the supplier.

These cells are **calculated automatically** based on the data given by the supplier.

The **subtotals** are calculated automatically.

Manufacturing CO2e





Name	Remarks
Energy Source A/B/C	You can select up to three energy Sources to calculate the manufacturing costs. Put in the Number of the energy sources from the overview premises
Energy CO2e-rate	The energy CO2e-rate entered in the overview premises for the respective energy source is being copied to this field
Net power output working	Enter the net power output of the working system
system	The net power output is calculated by multiplying the rated power (in kilowatt) with the power utilization (in percentage)
Summary Source A/B/C	CO2e-emissions caused by the respective energy source
Residual Manufacturing overheads	Residual Manufacturing Overheads include all manufacturing emissions that cannot be directly allocated (in line with the RMOC's)
Manufacturing Scrap	Emission on scrap incurring at the respective manufacturing step. Scrap costs will be accumulated in the summary of manufacturing. (see formula)
Summary of manufacturing	Total emissions of the respective manufacturing step per position in the selected quantity unit (see formula)
Total value manufacturing CO2e	Sum of all CO2e emissions attributed to manufacturing

Setup CO2e



Setup CO2e

Energy Source A	Energy CO2e-rate	Net power output working system	Summary Source A	Energy Source B	Energy CO2e-rate	Net power output working system	Summary Source B	Energy Source C	Energy CO2e-rate	Net power output working system	Summary Source C	Residual Manuf. OH	Setup scrap	Summary of setup
[#]	[kqCO2o/kWh]	[kW]	[kqCOZo/h]	[#]	[kqCO2o/kWh]	[kW]	[kqCOZofh]	[#]	[kqCO2o/kWh]	[kW]	[kqCOZo/h]	[8]	[kqCO2o/100pcr]	[kqCOZo/100pcr]
									,					0,00
•											,			0,00
									,					0,00
											7			0,00
•									,					0,00

Total value Setup CO2e [kgCO2e / 100 pcs]:

0,0000

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not be edited.

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The **subtotals** are calculated automatically.

Setup CO2e





Name	Remarks
Energy Source A/B/C	You can select up to three energy Sources to calculate the setup costs. Put in the Number of the energy sources from the overview premises
Energy CO2e-rate	The energy CO2e-rate entered in the overview premises for the respective energy source is being copied to this field
Net power output working	Enter the net power output of the working system
system	The net power output is calculated by multiplying the rated power (in kilowatt) with the power utilization (in percentage)
Summary Source A/B/C	CO2e-emissions caused by the respective energy source
Residual Manufacturing overheads	Residual Manufacturing Overheads include all manufacturing emissions that cannot be directly allocated (in line with the RMOC's)
Setup Scrap	Emission on scrap incurring at the respective manufacturing setup step. Scrap costs will be accumulated in the summary of setup. (see formula)
Summary of Setup	Total emissions of the respective manufacturing setup step per position in the selected quantity unit (see formula)
Total value Setup CO2e	Sum of all CO2e emissions attributed to setup

Product specific allocation



Product Specific Allocation

	Total emission of position	Emission						
Pos.	[kgCO2el Pos.]	[kgCO2e / 100 pcs]						
1		0,0000						
2		0,0000						
3		0,0000						
4		0,0000						
5		0,0000						
6		0,0000						
7		0,0000						
8		0,0000						
9		0,0000						
Total valu	Total value Allocation CO2e [kgCO2e / 100 pcs]: 0,0000							

In the headlines, the **requested information** is described. They can
not be edited.

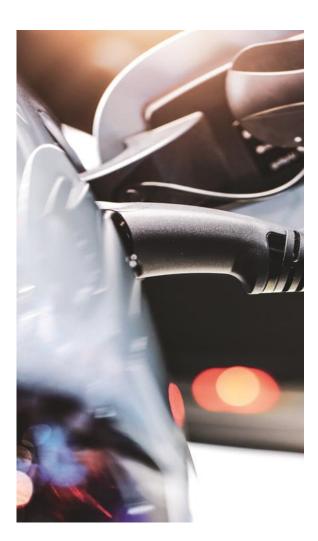
These cells need to be filled out by the supplier.

These cells are **calculated automatically** based on the data given by the supplier.

The **subtotals** are calculated automatically.

Product specific allocation





Name	Remarks
Total emission of position	Enter the total emission of the respective position in kg of CO2e per position
Emission	The Excel automatically calculates the emissions per 100 pieces by taking into account the allocation quantity entered in the cost part of the CPR for the respective position
Total value Allocation CO2e	Sum of all CO2e emissions attributed to product specific allocations

One-time effects CO2e



One-time effects CO2e

one time	ellects COZe	
Pos.	Designation [e.g. Tooling, Devices, Research & Development, Validation, etc.]	Σ [kgCO2e]
1		
2		
3		
4		
5		
6		
7		
8		
9		
Total value	One-time effects [kgCO2e]:	0

In the headlines, the **requested information** is described. They can
not be edited.

These cells need to be filled out by the supplier.

These cells are **calculated automatically** based on the data given by the supplier.

The **subtotals** are calculated automatically.

One-time effects CO2e





Name	Remarks
Designation	Exact designation of the CO2e originator to be considered up front and only for our information (ONLY in English)
Summary	Summary of one-time CO2e effects, only for information
Total value One-time effects CO2e	Sum of all CO2e emissions attributed to one-time effects

0,0000

Overheads



Overheads

CCF	SG&A		ا	R&D	Other PCF Sc	ope 3 upstream	Othe	r PCF Scope 1 direct	Other PCF downst	
Total value	Base 4	‰	Base 4	‰	CCF	‰	CCF	‰	CCF	‰
	0		0		0		0		0	
[tCO2e]	[0 kgCO2e / 100	pcs]	[0 kgCO	2e / 100 pcs]	[0 kgCO2	e / 100 pcs]	[0 k <u>c</u>	CO2e / 100 pcs]	[0 kgCO2e	/ 100 pcs]

Base 4 = Σ kg CO2e in production incl. Material

Total value Overheads CO2e [kgCO2e / 100 pcs]:

In the headlines, the **requested information** is described. They can
not be edited.

These cells need to be filled out by the supplier.

These cells are **calculated automatically** based on the data given by the supplier.

The **subtotals** are calculated automatically.

Overheads





Remarks
Enter your total corporate carbon footprint
The sales, general and administration emissions are expressed as a share of production emissions in % . The evaluation follows the same logic as for SG&A-cost (see formula)
The emissions for Research & Development are expressed as a share of production emissions in % . (see formula)
Further emissions of the PCF in Scope 3 upstream, which are not already mentioned or allocated. Data input in ‰ of the CCF. (see formula)
Further direct emissions of the PCF in Scope 1, which are not already mentioned or allocated. Data input in ‰ of the CCF. (see formula)
Further emissions of the PCF in Scope 3 downstream, which are not already mentioned or allocated. Data input in ‰ of the CCF. (see formula)
Sum of all CO2e emissions attributed to overheads

Terms of delivery and packaging



Terms of delivery and packaging

Packaging-Material	Transportmode	From	То	Distance	Transportation emission	Emissions for logistics
[kgCO2e / 100 pcs]		[City]	[City]	[km]	[kgCO2e/tkm]	[kgCO2e / 100 pcs]
						0
						0
						0

Total value Terms of delivery and packaging CO2e [kgCO2e / 100 pcs]:

0,0000

In the headlines, the **requested information** is described. They can
not be edited.

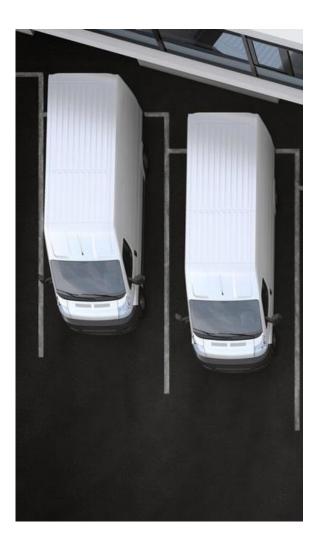
These cells need to be filled out by the supplier.

These cells are **calculated automatically** based on the data given by the supplier.

The **subtotals** are calculated automatically.

Terms of delivery and packaging





Name	Remarks
Transportmode	Select the transport mode for the material from the dropdown menu
From/To	Enter the city from which the transport started and the city where the transport finished
Distance	Enter the distance of the transport in kilometers
Transport emission	Enter the total transport emissions per transport mode
Emission for logistics	The Excel calculates the emissions for logistics for each transport mode in kgCO2e per 100 pieces
Total value Terms of delivery and packaging CO2e	Sum of all CO2e emissions attributed to delivery and packaging

Declaration on CO2e-Emissions



Declaration on CO2e-Emissions	[kgCO2e / 100 pcs]
Σ Scope 3 (indirect) - UPSTREAM activities	
Σ Scope 2 (indirect)	
Σ Scope 1 (direct) - Reporting company	
Σ Scope 3 (indirect) - DOWNSTREAM activities	
Total value CO2e [kgCO2e / 100 pcs]	0,0000
Total value CO2e [kgCO2e / kg Finish part weight]	0,0000

These cells need to be filled out by the supplier.

These cells include **headlines**.

The total CO2e values are calculated in these cells

Declaration on CO2e-Emissions





Name	Remarks
Scope 1/2/3	For a detailed explanation on Scope 1/2/3, see p. 40
Total value CO2e	Sum of all CO2e emissions

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Formulary & Glossary



Formulary – Material Costs





Purchase (Raw-Material): (Gross Weight per Part * Weight unit * Material Base Price + Material-Overhead-Rate) * Quantity Unit

Purchase (Part/Component/Ext. Processstep): (Quantity * Price + Material-Overhead-Rate) * Quantity Unit

Provided (Raw-Material): Calculation as "Purchase (Raw-Material)" - (Gross Weight per Part * Weight unit * Material Base Price)

Provided (Part/Component): Calculation as ",Purchase (Part/Component...)" - (Quantity * Price)

Reimbursement: Max-Value of Gross- or Netweight * Weight unit *Material Base Price * Quantity Unit * (-1) 1

Scrap Cost: Material Cost per position * scrap rate per position

Error message: If you fill "material price" and "Purchased Parts / External Processes" at once, an error message will appear ²

¹ Because of reimbursement, this amount will be subtracted

² In SupplyOn, this error message is shown as "9999999999"



Formulary – Material CO2e



Weight unit: The weight unit will be tranferred from the part weight specification cost tab

Gross Weight per Part: The gross-weight information as the base for CO2e-calculation will also be taken from the part weight specification cost tab

Purchased Parts / External Processes Quantity: The information about the quantity is a transferred value from the cost tab as well

Material Emission: (Gross Weight per Part * Weight unit * CO2e-value per ton) or (Quantity * CO2e-value per 1 piece) * Quantity Unit

Emission for Logistics Material: Part weight (calculated in kg) 1000 * Distance * Transportation emission in kgCO2e/ton-kilometre * Quantity Unit A

Summary of Material: (Material Emission + Emisson on material overhead) + Emission for logistics material + Emission on material scrap

A If you want to declare Emissions for Logistics on Purchased Parts or External Processes, please input the Gross-Weight per Part incl. proportionate weight of packaging etc. into the COST-SECTION-TAB



Formulary – Manufacturing- and Setup Cost





Working System Cost per Part: Working System Hourly Rate 3600 * Cycle time Parts per cycle

Headcount at Working System: $\frac{\text{Number of workers}}{\text{Number of operated Working Systems}}*100$

Labor Cost per Part:

Direct Labor Hourly Rate * Headcount at Working System 7 2000 Parts per cycle

3600 100 Parts per cycle

Scrap Cost per position: $\frac{\Sigma \text{ Manufacturing Step Costs}}{\text{Quantity Unit}} * \text{Scrap Rate of position}$

Scrap (ext. process step):

1) Select Manufacturing Step "scrap (ext. process step)"

2) Input "3600" at column "cycle time...", "1" at "Parts per Cycle" and the value per 1 piece of your ext. process step into "Working System Hourly Rate"

3) After that, you can enter the percentage-value of the scrap-rate in the scrap rate column.

=> The scrap cost will be displayed but the formula will not increase the manufacturing step cost

Manufacturing Step Cost: [(Working System Cost per Part + Labor Cost per Part) + (Residual Manufacturing Overhead)] * Quantity Unit

Setup Cost: (Setup Labor Hourly Rate + Working System Hourly Rate) * (Internal Setup- + external preparation time) ³

Setup Cost total: (Setup Cost + Residual Manufacturing Overhead) * Quantity Unit Manufacturing Lot Size



Formulary – Manufacturing- and Setup CO2e



Energy CO2e-rate: The kgCO2e/kWh-value will be transferred via VLOOKUP of the respective engergy source 1-5 ^B from the header-table "overview premises"

Summary Source A, B or C ^C: Energy CO2e-rate * Net power output working system ^D

Summary of Manufacturing: $\left(\frac{\text{Summary Source A+B+C}}{3600} * \frac{\text{Cycle time}}{\text{Parts per cycle}} + \text{Residual Manufacturing OH CO2e} + \text{Manufacturing Scrap CO2e}\right) * \text{Quantity Unit}$

Summary of Setup: (Summary Source A+B+C) * Internal Setup Time + Residual Manufacturing OH CO2e + Setup Scrap CO2e) * Quantity Unit

B 5 different engery-sources, used by the supplier in total, can be selected and assigned with a designation via the drop-down cell. The value of CO2e (mandatory cell for calculation) as well as the monetary value can be entered.

C Per each production step, you can assign 3 different Energy Sources to 1 working-system or machine and therefore it allows you the maximum flexibility in regards to engergy and it's mix. E.g., a smelting oven can be operated with natural gas and electricity

D The netpower output is calculated with the rated power of the working system in total * power utilization in %

Formulary – Allocation Costs, Overheads and misc.



Gross Weight per Part * Weight unit * Surcharge Material Price * Quantity Unit 7



Product Specific Allocation Cost:	Cost Allocation Quantity * Quantity Unit
SG&A:	Base 1 ⁴ * Percentage of SG&A
Profit on Material:	Base 2 ⁵ * Percentage of Profit on Material
Profit on Value-Add:	Base 3 ⁶ * Percentage of Profit on Value Add
Packaging Percentage:	Packaging Costs Subtotal Production Costs
Transportation Percentage:	Transportation Costs Subtotal Production Costs
Duty Percentage:	Duty Costs Duty Base

Surcharges (not inc. in part price):

⁴ Base 1: Production Costs

⁵ Base 2: Subtotal Material Costs without sum of Surcharges

⁶ Base 3: Subtotal Manufacturing Costs + Subtotal Setup Costs



Formulary – Allocation CO2e, Overheads and misc.





Product Specific Allocation Cost:	Total Emission of Position Allocation Quantity (taken from the cost tab) * Quantity Unit
One-time effects CO2e:	This is for SCHAEFFLER's information only in order to evaluate the overall lifetime PCF [TCO (in this case) = Total CO2e of Ownership]
CCF:	If you need to declare other, relevant emission factors, allocated to your PCF's, the CCF-value in tons of CO2e must be filled
SG&A:	Base 4 ^E * with per mille-value of SG&A
R&D:	Base 4 ^E * with per mille-value of the research & development cost
Other PCF Scope 3 up- and downstream / Other PCF Scope 1 direct:	CCF * with per mille-value of the respective scope
Emission for Logistics:	Part weight (taken from the header information at the cost tab) * Distance * Transportation emission in kgCO2e/ton-kilometre * Quantity Unit

E Base 4: Production CO2e (includes Material-, Manufacturing- and Setup-emission values)



Formulary – Allocation CO2e, Overheads and misc.





Declaration on CO2e-Emissions: In this table, the supplier additionally presents the emission values that were allocated to each respective scope according to their own methodology

of measurement.

A check is carried out against the total amount of CO2 from the cost breakdown.

=> A color-coded message indicates the tolerance of the deviation

Total value CO2e [kgCO2e/pcs.] Summary of all CO2e-values in production – herewith named as PCF per part * Quantity Unit

Total value CO2e [kgCO2e/pcs.] Total value CO2e [kgCO2e/kg f. part weight]: Part weight (taken from the header information at the cost tab) Formulary & Glossary

SCHAEFFLER

Glossary

- CCF (Corporate Carbon Footprint) describes all direct and indirect emissions related to a company's activities
- CO2e (Carbon Dioxide Equivalent) describes the global warming potential of different greenhouse gases in terms of the amount of CO2 that would result in the same amount of warming; was created to make different greenhouse gases comparable
- CPR (Cost Parameter Request) SCHAEFFLERs tool to break down the costs and CO2e emissions of their suppliers
- GHG (Greenhouse Gases) describes gases that are contributing to global warming such as carbon dioxide, methane or nitrous oxide
- OEE (Overall Equipment Effectiveness) describes the percentage of manufacturing time that is truly productive
- PCF (Product Carbon Footprint) describes the product-specific greenhouse gas emissions that are emitted during a products life cycle
- R&D (Research and Development) describes all costs/CO2e emissions related to activities regarding research and development of new products, technologies or services
- SG&A (Selling, General and Administrative Expenses) describes all non-production costs incurred by a company



Thank you!

Because yesterday we were already thinking about tomorrow.

